

## OMFS Focused Dental / Medical Billing Services

"Comprehensive Revenue Cycle Management Solutions Tailored for Oral and Maxillofacial Surgery business"



### **TRUSTED PARTNER**



Outsourcing dental & medical billing is a strategic decision for healthcare providers looking to streamline their operations, reduce costs, human resource management and improve efficiency. By outsourcing billing and RCM tasks, healthcare professionals can focus on patient care and other critical aspects of their practice.

Count on a TRUSTED partner, with certified and experienced professionals who specialize in OMFS RCM and billing by managing the entire workload and processes guaranteed to yield significant ROI and revenue gains for you.

## CORE COMPETENCIES



#### Expertise You Can Trust: Over 25 years of OMFS Dental/Medical Billing

- Comprehensive knowledge in dental/medical coding and billing for Oral and Maxillofacial surgery.
- Our team of experienced RCM professionals have an established and proven track record of success in specialized Dental and Medical billing for every OMFS Practice.

#### Full Service Revenue Cycle Management

- Seamless integration with your Practice management system for accurate and efficient billing processes.
- Claims submission, follow-up, denial management, and posting to maximize and speed up reimbursements.
- Up-to-date knowledge of most widely used Practice management software, payer portals and systems.



#### Short term contracts

- Help with short-term/interim staffing, while a key employee is out, we provide contracts for as little as three months.
- No PTO, 401K, benefits, tax match, sick days, etc.



#### Retention

• Staff retention is one of the biggest issues the OMFS community faces. Our staff augmentation service helps to fill in during your employee's absence. You also have the option for us to take over your entire billing department and eliminate the hassles that come with managing a billing department. "The fear of losing that key employee is over, we have you covered."



#### Leveraging Technology

• Our Billers and RCM professionals are empowered with the latest digital tools to be able to execute at highest competency levels that result in significant ROI gains for your business.



# WHY SUCCESSFUL PRACTICES CHOOSE OUR SERVICES?



We optimize your practice's financial performance with our specialized billing solutions for the OMFS sector.



**Industry Compliance** 

Stay ahead of regulatory changes and ensure your practice is fully compliant with dynamic healthcare laws. We have full-time certified coders and experienced staff.





**Time and Cost Savings** 

We optimize your practice's financial performance with our specialized billing solutions for the OMFS sector.

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**Our Track Record** 

Practice Metrix has been helping the OMFS community for over a decade with solutions and services guaranteed to make your day more predictable and profitable. We take the noise out of your day!

## **REVENUE CYCLE MANAGEMENT / BILLING OUTSOURCING - 101**

Most successful practices with an eye on growth and expansion of their businesses often choose to outsource Revenue Cycle Management (RCM). RCM includes chasing, posting, benefits checking, claims follow-up, eligibility, and document processing. All these are critical but mundane functions are managed by a reliable partner who is available 24X7.



#### Why practices prefer to outsource their RCM/Billing functions:

#### **Cost Savings**



Outsourcing can be more cost-effective than maintaining an in-house revenue department and all the HR-related angst that comes with it. Dental/Medical Billing and revenue cycle management requires specialized knowledge and technology, and constant training. Outsourcing providers focus on this service offering at lower costs due to economies of scale.



#### **Expertise and Compliance**

Dental/Medical Billing and revenue management is complex and subject to constantly changing regulations and coding requirements. Practice Metrix has several certified dental coders on staff.

#### **Focus on Core Competencies**

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Practitioners and staff will prefer to concentrate on patient care rather than administrative and non-clinical tasks like revenue cycle management. Outsourcing allows your Practice to focus on your standard of care, while leaving revenue management to experts.



#### Scalability

Outsourcing providers can scale their services up or down based on the needs of the practice. This flexibility can be particularly useful for practices experiencing fluctuations in patient volume.



#### **Reduced Administrative Burden**

Managing an in-house revenue cycle department requires resources for hiring, training, and ongoing management. Outsourcing eliminates these administrative hassles and allows the practice to redirect, their valuable in-house resources elsewhere.



#### **Quicker Payments**

Outsourcing companies are more efficient at processing claims and following up on unpaid bills, which can lead to faster payments and improved cash flow for the practice.



#### **Reduced Errors and Denials**

Specialized billing and coding expertise can lead to fewer errors and claim denials, which can ultimately result in higher revenue for the practice and lesser monies being left uncollected.



#### **Focus on Patient Experience**

By outsourcing revenue cycle management, practices can improve the overall treatment and patient experience. Patients will appreciate more accurate billing, quicker responses to inquiries, and reduced billing-related stress.



Sean M. Wild, CEO

"To all of our OMFS providers, please know that you can leverage Practice Metrix's full suite of Oral Surgery Specific Revenue Cycle Management expertise. From complex hospital cases, to routine Dental Alveolar billing, benefit checking, posting and Insurance claims processing and chasing and more. Practice Metrix's A-Team works with a large number of your peers from large multi location practices, to single location single physician practices. We specialize in managing and navigating the dynamic and complex nature of Oral Surgery RCM. You no longer have to worry about being held hostage to receive remittances from the hard work you have put in. Eliminate all the HR issues as have folks just like you that have shed this inhouse burden."

As a note, we grew from a large, multi-location OMFS practice in PA, which had its own residency program in Philadelphia, and had to support billing from a hospital/trauma case perspective, along with our 8 location, 11 physician private practice for many years. Accordingly, Oral Surgery coding and billing is second nature to us. Utilize our services and solutions that are guaranteed to maximize your revenue receivables, freeing up your staff for higher value work. We take the noise out of your practice, letting you focus on providing the best care for your patients.

